

Gilles Savary

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Product Development and Industrial Project Management

35 years of engineer experience in the field of industrial customer project management, development and promotion of automation products as well as international team leading.

MAIN COMPETENCIES

- **Industrial Project Management.** Offers, negotiation, budget and resource planning, financing, sub-contracting. Realization and commissioning follow-up.
- **Team Leading** of development, technical support and commissioning engineers. Recruiting, know-how transfer, processes and methodologies, performance assessment...
- **Machinery Development** management (automation, robotics, vision, electrics and mechanics). Continuous improvements, obsolescence management, patent, second source manufacturing.
- **Software Development.** Analysis, pre-studies, specifications, design, coding, planning, follow-up, test and releases.
- **Sales & Marketing Support.** Technical and commercial preparation of offers. Negotiation with clients. Organization and presentation of products during specialized fairs.
- **Product Management.** Strategy, structuration, commercial and technical documentation, creation of a trademark.
- **Technical Customer Support** of enterprise reporting and information management application.

PERSONAL PROFILE

Bring to the organization dynamism, initiative, rigor and creativity. Relational, listening, observation and arguing capabilities, clarity of expression. Able to delegate and motivate a team; team spirit and autonomy.

Methodical, pragmatic, far-sighted and persevering; enthusiastic, open, altruist, worthy of confidence. Good faculty of analysis and synthesis, logical and critical spirit. Willingness and self-control, adaptability. **Appreciate challenges which stimulate my action.**

TRAINING & DIPLOMAS

- Continuous training
 - management
 - project management
 - product management
 - business development
 - software development
 - automation
 - quality
- Mechanic-Electronics **Engineering degree** from the Special School of Mechanics and Electricity (ESME), Paris 1984.
- Baccalaureat C (Mathematics and physical sciences), Academy of Créteil, 1978.

LANGUAGES

- **French** mother tongue
- **English** effective operational proficiency, C1
- German breakthrough, A1

PERSONAL DATA

- Born on September 3rd, 1960
- Swiss and French nationalities

 CAREER

- 2017-2021 LNS, Orvin (Machine tool peripherals)**
Senior Software Engineer : Development of the future automation platform (HMI & PLC).
- 2015-2016 SYNOVA, Ecublens (Water jet guided laser cutting equipments)**
Project Manager : Customer project management including sales support.
- 2011-2015 CPAUTOMATION, Villaz-St-Pierre (Equipment for the watch industry)**
 2013-2015 **Business Unit Manager** : Head of a multidisciplinary team of 12 people (offeror, mechanical and electrical designers, PLC software, HMI and vision developers). Supervision of offers, customer projects and developments of the "Micro-Assembly" unit.
 2011-2013 **Project Manager** : Project management for special machine development, from the request for quotation to the final customer acceptance. Technology transfer to USA and production transfer to China of electronic products in the framework of the sale of a company of the CPA group.
- 2008-2011 APPLIED MATERIALS, Cheseaux/Lausanne (Equipment for the solar industry)**
 2008-2011 **Engineering Manager** : Constitution of the electrical, electronical, electro-technical, mechatronical and software development team of 10 people. Management of the machine startup team (11 persons and 1 supervisor). Projects supervision. Onsite electro-technical problem solving for Chinese customers.
 2008 **Software Manager** : Establishment of the software development processes. Outsourcing management of the developments.
- 2005-2007 VIBROMETER, Fribourg (Vibration monitoring systems for propulsion units and machinery)**
Project Leader : Project management for new condition monitoring systems development.
- 2003-2004 ACTUATE INTERNATIONAL, Fribourg (Enterprise reporting application)**
Customer Support Engineer / Team Lead : Technical support to customer: Problem resolution and advices. Team leading: case supervision, interface with the American support and development teams.
- 1999-2001 ZYMARK, Lausanne (Robotic equipment for pharmaceutical and chemical laboratories)**
Software Engineering Manager : Development and management of customer application scheduling and data bases. IT site management.
- 1990-1999 NEXTROM, Ecublens (Equipment for the cables and plastic tubes industry)**
 1997-1999 **Business Project Manager** : Customer project management for the supply of plastic tubes production lines.
 1993-1996 **Automation Manager** : Responsibility of the development of production lines automation systems. Responsibility of the development team (12 engineers). Promotion of new products within the firm and towards customers.
 1991-1993 **Project Manager** : Manufacturing of an extrusion line to validate the new automation concept.
 1990-1991 **Industrial Engineer** : Structuring and simplification of the existing automation products.
- 1989-1990 TESA, Renens (Equipment for measure and dimensional control))**
System Engineer : Test of new technologies. IT management of the software engineering department. Development and support of customer projects with data bases..
- 1985-1989 CERAC, Ecublens (Research center Atlas-Copco)**
 1988-1989 **Consulting Engineer** : Development of the new consulting activity for industrial visions systems.
 1985-1987 **Research Engineer** : Analysis, evaluations, developments of libraries and applications (real time kernel, industrial vision). Responsibility of a vision system project for robotic assembly.

 SOFTWARE

- **Methodologies** SA, Merise, UML
- **Languages** C#, Visual Basic, Modula2, Pascal, Assembly, Java, HTML, PHP, SQL
- **Data Bases** Oracle, SQL-Server, Access, FileMakerPro, MySQL
- **Operating Systems** Windows, Linux, VMS, Networks Internet and intranet
- **Applications** MS Office pro, Jira, SolidWorks, WordPress, Prestashop